

National SAM Innovation Project
Revenue Concentration Summary

FYE 6/30	Total Revenue	Four largest clients	%	Four largest clients
2022	\$ 3,003,512.00	\$ 1,231,439.92	41%	Bibb County School District, Lansing School District, Department of Elementary and Secondary Education, NYC Department of Education
2021	\$ 2,200,781.00	\$ 748,265.54	34%	NYC Department of Education, Missouri SAM Project, Atlanta Public Schools, Lansing School District
2020	\$ 3,310,233.00	\$ 860,660.58	26%	NYC Department of Education, Atlanta Public Schools, The Chicago Public Education Fund, State of Connecticut
2019	\$ 4,460,397.00	\$ 2,185,594.53	49%	Bibb County School District, NYC Department of Education, Lansing School District, The Chicago Public Education Fund
2018	\$ 4,826,042.00	\$ 1,544,333.44	32%	Illinois State University (LEAD/SEED Grant), NYC Department of Education, San Bernardino City Unified School District, Prince Georges County Public Schools
2017	\$ 4,977,734.00	\$ 1,493,320.20	30%	NYC Department of Education, Prince Georges County Public Schools, Baltimore City Public Schools, San Bernardino City Unified School District
2016	\$ 4,527,111.00	\$ 1,584,488.85	35%	Hillsborough County Public School, DeKalb County Public Schools, Baltimore City Public Schools, Kansas City Missouri School District
2015	\$ 3,885,649.00	\$ 1,515,403.11	39%	Prince Georges County Public Schools, Hillsborough County Public Schools, Denver Public School, Charlotte-Mecklenburg Board of Education
2014	\$ 3,875,626.00	\$ 2,596,669.42	67%	Hillsborough County Public Schools, Denver Public School, Gwinnett County Public Schools, Charlotte-Mecklenburg Board of Education
2013	\$ 2,815,640.00	\$ 2,027,260.80	72%	Hillsborough County Public Schools, Charlotte-Mecklenburg Board of Education, Gwinnett County Public Schools, Denver Public School